

## **Intake Specialist**

Crowe Paradis & Albren is a successful, hyper-growth services company in Wakefield with an excellent part time opportunity for a motivated superstar. Through partnerships with large insurance carriers, our 'leads' are 100% qualified and our top specialists convert at a rate of over 60%!

**WE: have openings for both full time: M-F 8:30-5:30 or 9:30-6:30 and part-time: M-F 8:30-2:00pm or 10:00 3:30pm**

YOU: have prior success working with consumers in a phone-based, sales environment. Your exceptional closing and conceptual sales skills will make you effective at overcoming resistance, and you're able to work independently without supervision. The desire and drive to be a hard-working self-starter will virtually guarantee success.

### ***Do you think you've got what it takes?***

In this role, you will develop our caseload of long-term disability (LTD) policy holders. You'll use your proven sales expertise to educate claimants about the social security disability process and work to explain why the claimant needs to retain our services as their social security disability representative. You'll leverage your closing skills and display your organizational skills to schedule follow-up calls to our prospects who have received information to ensure they have completed all of the steps necessary for initial engagement. You'll have the opportunity to contribute to departmental goals as well as independently deliver on your own weekly, monthly, and quarterly targets.

To be considered, a BS/BA degree is preferred, although we will consider Associates degrees in combination with equivalent experience. You'll have experience working in a call center environment (prior experience in an insurance or benefit claim organization is ideal).

You must be a strong communicator (both oral and written), demonstrate excellent organizational skills, manage projects independently, and pursue multiple objectives simultaneously. Part Time and Full Time Positions are available.

To be considered, please send your resume, as well as compensation history, in a MS Word or PDF format to our recruiting team at [\*\*careers@croweparadis.com\*\*](mailto:careers@croweparadis.com) with the position title in the subject line. Qualified candidates will be responded to as quickly as possible.

**No phone calls please.**

Please note: Applicants for employment in the U.S. must possess work authorization that does not require sponsorship for a visa now or in the future.